



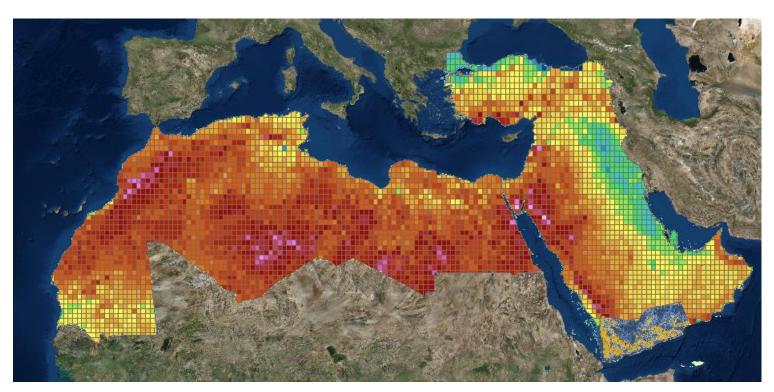
From 'Desertec' to 'Desert Energy' in North Africa, West Asia and Southern Europe



Eurofes, Malta May 19th, 2017

'Desertec' pointed in 2008 at the enormous solar and wind potential in North Africa and West Asia





Solar potential (Direct Normal Irradiation)

Source: Dii GIS Tool

Middle East

GHI: 1800 – 2300 kWh/m²a DNI: 2000 – 2600 kWh/m²a Wind Speed: 4.7 – 5.8 m/s

North Africa

GHI: 1750 – 2300 kWh/m²a DNI: 2100 – 2500 kWh/m²a Wind Speed: 4.6 – 6.5 m/s

Turkey

GHI: 1800 – 2300 kWh/m²a DNI: 2000 – 2600 kWh/m²a Wind Speed: 4.7 – 5.8 m/s



From 'Desertec 2008' to 'Desert Energy 2017'



- 'Desertec', was originally a 'grande vision' of mainly solar (thermal) power from the MENA deserts for export to Europe, replacing fossils and nuclear
- The German industry took the lead in 2009 with Dii
- Dii studied the subject from its base in Germany until 2014:
 - System studies Europe North Africa West Asia showed enormous synergy potential
 - Established an international network of partner companies
 - Published conditions for accelerating renewable energy projects and power grid developments
- Dii (Dubai) changed scope to 'regional RE and grid developments first'. Export will come later once the region will reach oversupply level at attractive market conditions



Integrating and Interconnecting Renewables North Africa- West Asia - Southern Europe





- Connecting renewables to the power grids/markets
 - Interaction renewables with flexible demand
 - > HVAC and HVDC connections
 - > Harmonizing price zones
- Connecting countries and continents; Connecting people
- Connecting the Public and Private Actors

© Dii MENAT

Where do we stand today?

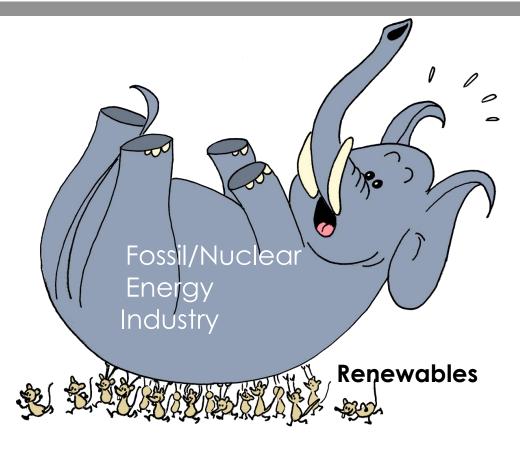


Historic Worldwide Paradigm Shift 2010 → today Europe:

- Fast growth of competitive small/medium/large size renewables without subsidy
- European power market prices collapsed (low power prices lead to export to North Africa)
- Traditional 'fossil' power players restructuring
- Many small/medium size actors in the field

MENA:

- Discovers the virtues of Renewables
- Ambitious RE targets in most countries
- Renewables at ultra low costs (e.g. Solar 2.4 \$ct, Wind 3.9 \$ct)
- Weak grid connections. No open markets

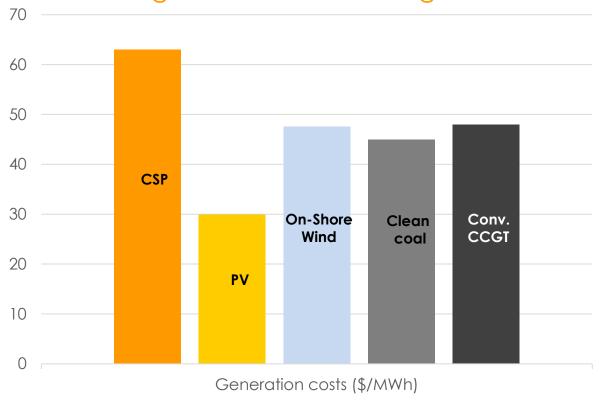




Cost comparison of RE and Fossil



Global cost comparison of power generation technologies



PV / Wind have become competitive:

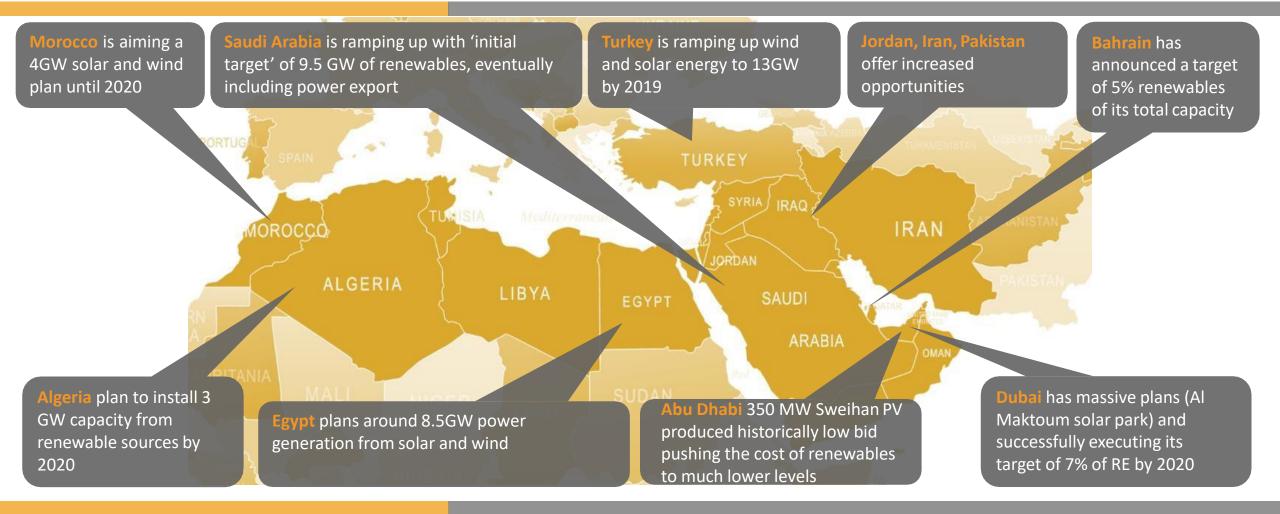
- ✓ Aggressive price drops PV and Wind (e.g. PV from 5.85\$ct/KWh in 2015 to 2.4\$ct/KWh in 2016!)
- ✓ Gradual reduction of fossil subsidies
- ✓ Battery mass production
- ✓ Ambitious Renewable Energy Targets in most countries in MENAT
- ✓ Chinese manufacturers diving into the RE industry have further led to lower costs
- ✓ Competitive bidding procedures



Today most countries heading for renewables Today we observe 9.2GW RE in operation (MENAT)

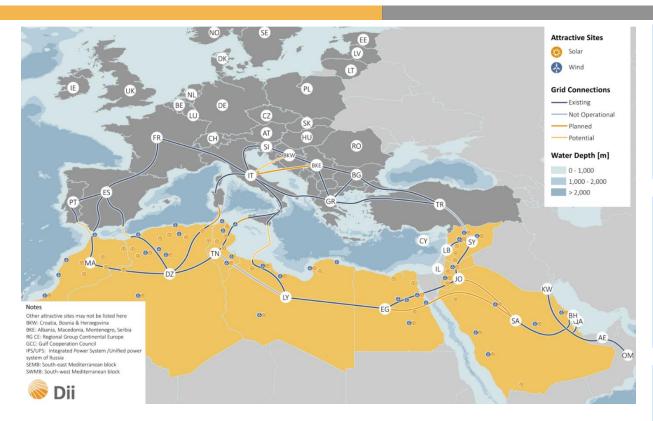






Anticipated project locations in studies Vs actual operational projects





The anticipation by Dii in the past becoming reality now!



Operational: On-Shore wind



Operational: Solar PV



Operational: Solar Thermal



Learnings and key Recommendations



- 'Crazy initiatives' like Dii/Desertec raised attention. Market actors discovered durable benefits in the energy transition
- > The energy transition will not happen 'top down' via master plans, but step-by-step by local government priority treatment of solar rooftop, larger RE plants and grid connections
 - > Eventually **MENA will become 100% renewable**, with high degree of solar PV
 - Eventually MENA will exchange substantial power / net export
 - Eventually MENA will attract energy intensive industries and RE related services
- > Still many obstacles: e.g. (perceived) risk/return, integration into the grids, lack of knowledge and awareness
- Transparent Market Prices are key to show competitiveness of renewables.
 - > Avoid subsidies (fossil / nuclear / Renewables). Encourage flexible demands



Learnings and Key Recommendation



- > Smart interaction between public and private actors is key
 - Public: ensure a stable and transparent market environment, without unnecessary distortions or subsidies
 - Private: push for renewables, flexible demand and grid extensions based on fair business cases
- International Cooperation at all levels is key
 - > But avoid 'selling' European approaches
 - Keep things simple and hands-on 'business oriented
- Joint projects not through subsidies, but through simplifying project conditions and honest learning from pro's and con's





Evolution of Desert Energy in the Mediterranean



2004

Great Idea!
Pre-phase

2009

It works! Concept phase

2015

First Harvest!
mplementation phases

Acceleration!
Scale Up phase



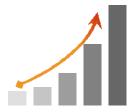
- Studies on the Desertec
 vision by DLR (Deutsche
 Luft- und
 Raumfahrtzentrum) and
 TREC (Trans Mediterranean
 renewable energy
 Cooperation Studies)
- Creation of awareness and motivation



- Foundation of Dii GmbH (Munich) in 2009
- System, country and technology studies (Desert Power 2050, Desert Power: Getting Started) by Dii supported by Dii's industrial, research and political network (e.g. Fraunhofer, CESI, Sonelgaz)
- Local adoption of idea
- Preparation of services for implementation phase



- Being active locally Foundation of Dii Ltd in Dubai
- Identifying and solving practical hurdles of wind/solar/grid projects in the field
- Creation of international industry network 'Supporters of Desert Energy' and partnerships



- Marketacceleration towards full renewable energy supply in MENA
- Full Market integration throughout MENA and connected markets. Increase of Desert Power share in energy mix

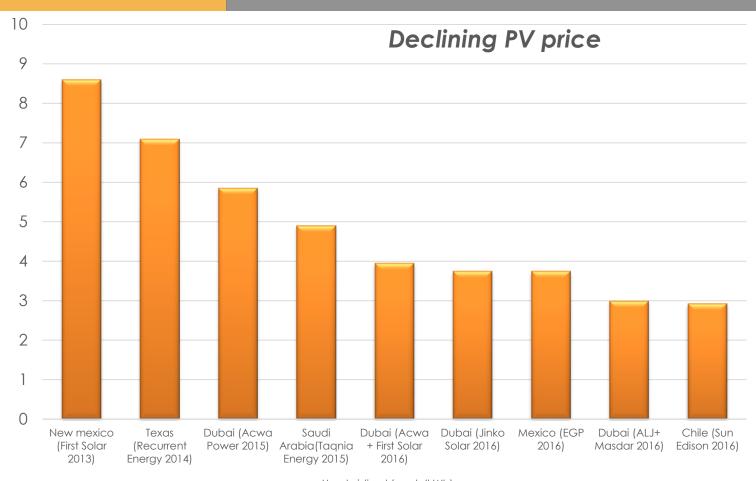
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Development

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Fast declining costs of Solar PV







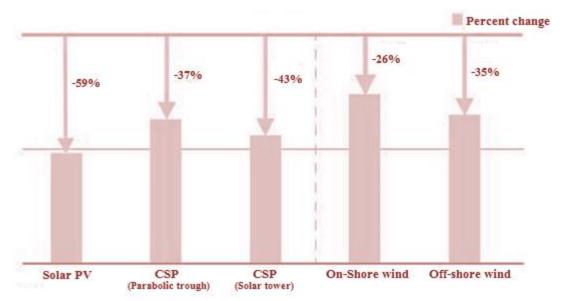
■Unsubsidized (cents/kWh)

Fast declining costs of On-Shore Wind





Expected global reductions in Solar and Wind LCOE (2015-2025)

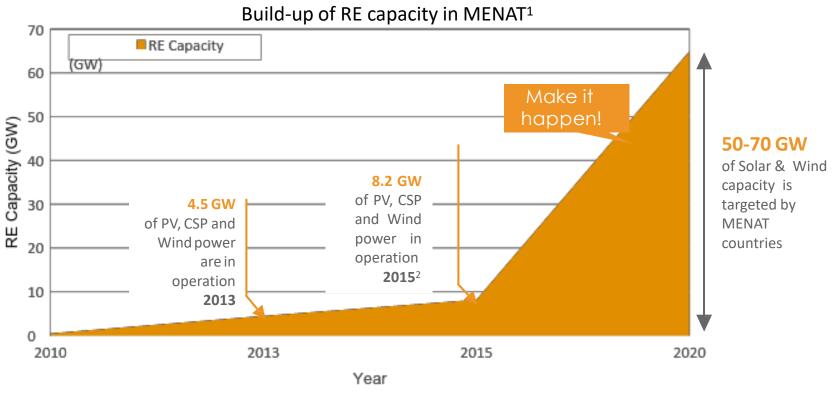




Speeding up RE after a period of relative 'lethargy'



Removal of barriers => Acceleration of renewable energy capacity build-up

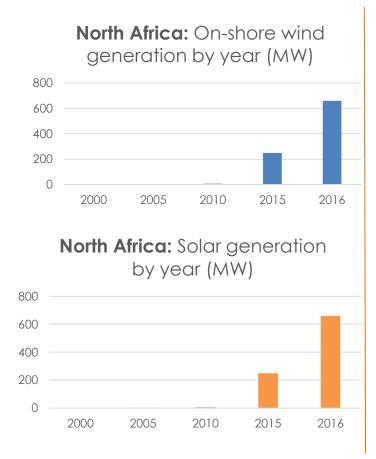


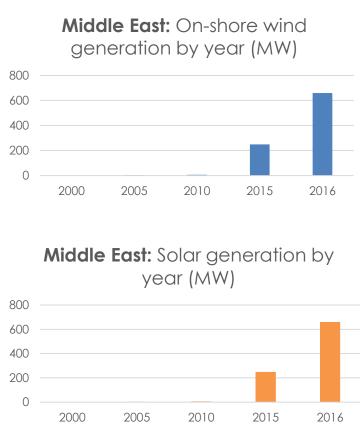
Note: 1) Dii Database holds data on grid-connected RE projects with a capacity above 1MW; MENAT hereby includes Mauritania, Morocco, Algeria, Tunisia, Libya, Egypt, Jordan, Palestine, Israel, Syria, Iraq, Kuwait, Bahrain, Qatar, Saudi Arabia, United Arab Emirates, Oman, Yemen, and Turkey; 2) Not included are projects that have only been announced and projects with unfinished tenders; Status 2015, Source:Dii

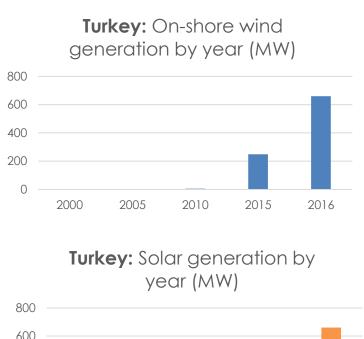


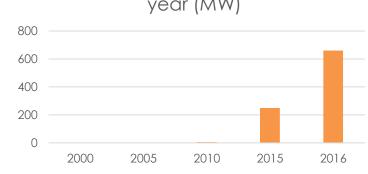
RE Projects implementation growth by year













Integration of RE / interconnecting the markets of Europe, North Africa and West Asia



